

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Order Instituting Rulemaking on the Commission's Proposed Policies and Programs Governing post-2003 Low-Income Assistance Programs.

Rulemaking 07-01-042 (Filed January 8, 2004)

MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2007

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I. INTRODUCTION

In Ordering Paragraphs (OP) 14 through 17 of Decision (D.) 01-05-033 the California Public Utilities Commission (Commission) directs San Diego Gas & Electric Company (SDG&E) and the other Investor Owned Utilities (IOUs)¹ to provide monthly status reports on the costs and impacts of their Rapid Deployment (RD) efforts on their California Alternate Rates for Energy (CARE) and Low Income Energy Efficiency (LIEE) programs.

In Application (A.) 06-06-032 SDG&E proposed changes to the monthly Rapid

Deployment reports in an effort to streamline the reports while maintaining their value. SDG&E, along with the other utilities, then worked closely with the Energy Division to further develop and update the tables used to report low income program activity on a monthly basis. In D.06-12-038 the utilities' proposed changes for the monthly program reporting were approved. The reports will henceforth be referred to as the "Monthly Reports on Low Income Assistance Programs."

¹ The other IOUs include Southern California Gas Company, Southern California Edison Company, and Pacific Gas and Electric Company.

This twelfth monthly report on the 2007 Low Income Assistance Programs includes actual LIEE and CARE results and expenditures through December.

II. DECEMBER OUTREACH AND LEVERAGING FOR CARE AND LIEE

In December, SDG&E's prime contractor identified 346 potential CARE customers from the customers who received LIEE services resulting in 302 new CARE enrollments. Year-to-date the CARE program has received 2,224 new enrollments from this outreach effort. LIEE customers can also opt into the CARE program during the LIEE application process.

During December, SDG&E conducted outreach at the following community locations listed below. These outreach efforts are focused on gaining a better understanding of SDG&E's customers in an effort to enroll an increased number of customers in the CARE and LIEE programs.

- Center for the Blind Vista (2 Educational Seminars)
- San Marcos Civic Center, Lighting Turn-In/Customer Assistance Event
- Center City Salvation Army CARE Sign-Up Days, San Diego
- Poway Lighting Turn-In/Customer Assistance Event

A total of 380 customers received CARE, LIEE and FERA information during these outreach efforts.

SDG&E contracts with numerous "CARE Capitation Contractors" (CCCs) to leverage their client relationships and enroll eligible non-participating customers in the CARE program. The CCCs employ various types of outreach approaches such as door-to-door solicitation, local community event participation, walk-in enrollment and program material distribution to enroll customers. SDG&E made 61 visits to individual CCCs during the month of December. The site

visits included, but were not limited to Harmonium, Catholic Charities, Elder Help, Chinese Service Center, Jackie Robinson YMCA, Clairemont Lutheran Church, Alpha of San Diego, City of San Diego Service Center, Salvation Army Centers in Oceanside, Chula Vista, El Cajon, Escondido, and Vista, Ray and Joan Kroc Corps Community Center, Horn of Africa, La Maestra and Homestart. In all cases, information was provided on CARE capitation opportunities, CARE customer enrollment and LIEE benefits.

Additionally, SDG&E uses several approaches, including the following, to identify, qualify, and enroll customers for LIEE services performed by SDG&E's prime contractor:

- Identifying customers most likely to income qualify using census tract data and additional customer research; and
- Employing bilingual specialists who speak Spanish, Vietnamese, and Arabic to better serve the diverse population within the San Diego area.

III. CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE)

DECEMBER CARE ENROLLMENT RESULTS

In December CARE operations staff enrolled 4,925 new CARE customers. Total CARE participation for the month of December was 229,759, or 68.3%, of the estimated eligible. To specifically increase participation in SDG&E's CARE program, the utility has employed various proven methods along with new, innovative marketing techniques. These techniques are described in detail below:

TELEPHONE ENROLLMENT

In December, SDG&E's telephone enrollment efforts, including the efforts of two outside vendors resulted in 3,660 CARE customer enrollments for the month.

INTERNET ENROLLMENT

Utilizing the company website, SDG&E simplified the enrollment process for those customers who desire to use the web to enroll in the program by providing on-line CARE enrollment capability. Since implementation in April, the number of applications received through on-line enrollment continues to increase -- once designated as non-web users, SDG&E's low income customers are beginning to utilize this innovative communications channel. In December, 435 customers were enrolled in CARE using the Internet, and year-to-date there has been a total of 3,821 Internet enrollments.

CATEGORICAL ELIGIBILITY

SDG&E enrolled 4,505 CARE customers during the month of December through categorical eligibility, where a household is considered eligible for the CARE program based on its participation in specified public assistance programs. Since implementing categorical eligibility June 1, 2007, 19,711 CARE customers have been enrolled year-to-date.

DIRECT MAIL ENROLLMENT

SDG&E continues to employ direct mail efforts, utilizing census data information to target potentially eligible customers in low-income areas, targeting zip codes estimated to have a greater percentage of customers eligible for the CARE program. In December, there were no mailings scheduled, however, a total of 1,897customers were enrolled as a result of November's mailing. Additionally, as of December the year-to-date total CARE customers enrolled via direct mail are 9,986.

CARE AUTHORIZED FUNDING VERSUS ACTUAL EXPENDITURES

In December, SDG&E spent approximately \$298,567 in outreach and other management costs. Total management costs through December represented 88% of the 2007 CARE

authorized administrative budget. Actual expenses compared to budgeted figures for December are shown in Table 1C. The gas and electric CARE discount cost for December was \$3.8 million. The total discount cost through December 2007 was \$43.3 million.

IV. LOW INCOME ENERGY EFFICIENCY (LIEE)

DECEMBER RESULTS—INSTALLATIONS

During December, SDG&E treated 2,041 homes, and replaced 361 refrigerators. A total of 13,074 homes have been treated year-to-date for which SDG&E exceeded its goal of 10,400 homes targeted for 2007 and a total of 2,540 refrigerators have been replaced in 2007.

LIEE AUTHORIZED FUNDING VERSUS ACTUAL EXPENDITURES

SDG&E incurred \$1,759,576 in administrative costs during the month of December.

Total expenditures through December 2007 equaled \$11.9 million which represents 89% of the 2007 authorized LIEE budget.

CUSTOMER SATISFACTION SURVEY

Improving customer satisfaction is a key element within all of SDG&E's program endeavors. To enhance the customer experience, quality assurance procedures are used in SDG&E's LIEE program, including survey cards distributed with outreach materials as well as a customer satisfaction telephone survey on the program and the services completed in customer homes. The "Overall Satisfaction" rating for November 2007 LIEE customers surveyed in December was 93%. Some of the comments received from customers during the December survey include:

• They were prompt and courteous, and thorough in their job. They were very pleasant and I was very pleased with their work.

• My bill went down. This was the main thing that I was concerned about. It is

warmer inside now. There are no drafts coming in around the door.

They did a real good job. They weather-stripped the front and back doors. They

checked my gas stove and furnace. They told me what they were going to do and

went right to work. They were in and out.

They did well. They answered my questions, they told me what I qualified for and

they explained how I can save electricity and gas. They were ready at the time that

they said they would arrive. They did everything well.

Well it was a help for us. A lot of help. Economically, because they fixed the home

because it was in bad shape and they made it feel secure.

V. **CONCLUSION**

SDG&E continues to implement its LIEE and CARE program efforts with the goal of

providing as many qualified customers as possible with services during PY2007. SDG&E's

ability to achieve success grows out of the interaction with its customers. SDG&E strives to

make it easy to provide the programs and services to customers and to deliver not just a

consistent customer experience, but also a customer experience that is consistently excellent.

Respectfully submitted,

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|----|-------------------------------|----------|------------|-------------------|-------|---------------|------------|--|------------------------|---------------------------------------|--|------------|------------------------|------------|----------|--------------------------------|-----------|------|
| - | - | | | | | Table 1L | 1 | ogran | n Expense | es - San Die | LIEE Program Expenses - San Diego Gas & Electric | lectric | | | | | | |
| .7 | | | | | | | | ֓֟֟֓֓֓֓֓֓֓֓֓֓֓֓֓֓֟֟֓֓֓֓֟֓֓֓֓֟֓֓֓֟֓֓֓֟֓ | December 2007 | 7007 | | 1 | | | ; | | | |
| n | | | | Authorized Budget | get | | ၁ | urrent N | Current Month Expenses | ses | | rear-10-Da | Year-I o-Date Expenses | " | % of E | % of Budget Spent Year-10-Date | r-Io-Date | |
| 4 | LIEE Program: | Electric | | Gas | | Total | Electric | | Gas | Total | Electric | Ü | Gas | Total | Electric | Gas | Total | |
| 2 | Energy Efficiency | | | | | | | | | | | | | | | | | |
| 9 | - Gas Appliances | \$ | - | \$ 1,597,843 | \$ 8 | 1,597,843 | \$ | \$ | 188,305 | \$ 188,305 | € | ↔ | 1,162,659 \$ | 1,162,659 | %0 € | %22 93% | 9, | 73% |
| 7 | - Electric Appliances | \$ 4,775 | 4,775,778 | • | € | 4,775,778 | \$ 554,630 | \$ 0 | | \$ 554,630 | 3,757,691 | 31 \$ | ' | 3,757,691 | %62 | %0 % | % | %62 |
| 8 | - Weatherization | \$ | , | \$ 3,904,358 | \$ 89 | 3,904,358 | · + | \$ | 539,591 | \$ 539,591 | \$ | \$ | 3,576,777 \$ | 3,576,777 | %0 | 95% | 9, | 95% |
| 6 | - Outreach and Assessment | \$ \$ | \$ 650,009 | \$ 600,058 | \$ 89 | 1,200,117 | \$ 146,522 | 2 \$ | 146,522 | \$ 293,043 | 669'908 \$ | \$ 60 | \$ 669'908 | 1,613,399 | 134% | 134% | 9 | 134% |
| 10 | 10 - In Home Energy Education | \$ 77 | 77,951 | \$ 77,951 | 51 \$ | 155,902 | \$ 15,420 | \$ 0 | 15,420 | \$ 30,840 | \$ 99,921 | 21 \$ | 99,921 | 199,841 | 128% | , 128% | 9, | 128% |
| 7 | - Education Workshops | \$ | | • | ↔ | 1 | · • | \$ | | • | \$ | \$ | • | | %0 | %0 % | % | %0 |
| 12 | - Pilot | \$ | - | \$ | \$ | 1 | \$ | \$ | | \$ | \$ | \$ | | • | %0 | %0 % | % | %0 |
| 13 | - Cool Centers | \$ | , | • | \$ | 1 | \$ | s | | - \$ | \$ | \$ | • | | %0 | %0 % | % | %0 |
| 14 | Energy Efficiency TOTAL | \$ 5,453 | 5,453,788 | \$ 6,180,210 | \$ 01 | 11,633,997 | \$ 716,572 | \$ 2 | 889,838 | \$ 1,606,409 | \$ 4,664,312 | \$ | 5,646,057 \$ | 10,310,368 | %98 | 91% | 9/ | %68 |
| 15 | | | | | | | | | | | | | | | | | | |
| 16 | Training Center | \$ | - | \$ | \$ | 1 | \$ | \$ | | \$ | · \$ | \$ | - | | %0 | | %0 | %0 |
| 17 | Inspections | \$ 21 | 21,458 | \$ 21,457 | \$ 25 | 42,915 | \$ 2,185 | \$ 9 | 2,185 \$ | \$ 4,369 | 17,329 | \$ 6 | 17,329 \$ | 34,658 | 81% | 81% | 9, | 81% |
| 18 | Marketing | \$ 160 | 160,496 | \$ 160,496 | \$ 96 | 320,992 | \$ 22,128 | \$ | 22,128 | \$ 44,255 | 165,427 | \$ 2 | 165,427 \$ | 330,853 | 103% | , 103% | 9 | 103% |
| 19 | 19 M&E Studies | \$ 61 | 61,072 | \$ 61,072 | \$ 2. | 122,144 | \$ | \$ | | \$ | \$ 1,283 | \$ | 1,283 \$ | 2,566 | 3 2% | , 5% | % | 2% |
| 20 | Regulatory Compliance | \$ 150 | 150,763 | \$ 150,763 | \$3 | 301,526 | \$ 8,794 | \$ | 8,794 | \$ 17,589 | 149,477 | \$ 2 | 149,455 \$ | 298,931 | %66 | %66 % | 9, | %66 |
| 21 | General Administration | \$ 491 | 491,160 | \$ 491,160 | \$ 09 | 982,320 | \$ 43,471 | .1 | 43,484 | \$ 86,954 | \$ 476,124 | \$ 4 | 476,183 \$ | 952,307 | %26 | %26 9 | 9, | %26 |
| 22 | CPUC Energy Division | \$ 10 | 10,500 | \$ 10,500 | \$ 00 | 21,000 | * | \$ | - | - \$ | \$ 7,535 | \$ 2 | 7,289 \$ | 14,823 | 3 72% | %69 % | 9, | 71% |
| 23 | | | | | | | | | | | | | | | | | | |
| 24 | 24 TOTAL PROGRAM COSTS | \$ 6,349 | 6,349,236 | \$ 7,075,658 | \$ 85 | 13,424,893 \$ | \$ 793,149 | \$ 6 | 966,428 | \$ 1,759,576 | \$ 5,481,487 | \$ | 6,463,022 \$ | 11,944,508 | 86% | 91% | % | 89% |
| 25 | | | | | | | Fu | O papu | utside of LIE | Funded Outside of LIEE Program Budget | let | | | | | | | |
| 26 | Indirect Costs | | | | | | \$ 23,583 | \$ 28 | 25,634 | \$ 49,216 | \$285,806 | 90 | \$307,766 | 593,572 | 2 | | | |
| 27 | | | | | | | | | | | | | | | | | | |
| 28 | 28 NGAT Costs | | | | | | | ↔ | 27,021 | \$ 27,021 | | \$ | 196,514 \$ | 196,514 | + | | | |

| | A | В | С | D | E | F | G |
|-----------|--|------------------------|----------------------------------|--------------------------------|------------------------------|-------------------------------|--------------------|
| | Table 2 | L - LIEE | Measure Ins | tallations & | Savings | | · |
| 1 | | | Diego Gas 8 | | g- | | |
| 2 | | | December 2 | | | | |
| 3 | | | l December 2 | | stallations Ye | ar-To-Date | |
| _ | | | Month | Year-To-Date | | | |
| | | | Quantity | Quantity | kWh | kW | Therms |
| 4 5 Fi | Measures | Units | Installed | Installed | (Annual) [1] | (Annual) [2] | (Annual) |
| | urnaces Repair - Gas | Each | 83 | 709 | - 1 | -1 | 18,150 |
| | Replacement - Gas | Each | 43 | 225 | - | - | 8,730 |
| | Repair - Electric | Each | - | - | - | - | - |
| | Replacement - Electric | Each | - | - | - | - | |
| | filtration & Space Conditioning. Outlet cover plate gaskets | Home | 1,471 | 9,735 | - | - 1 | |
| | Duct Testing | Home | 57 | 386 | - | - | |
| 14 - | Duct Sealing | Home | 11 | 89 | 823 | 1 | 627 |
| | Evaporative Coolers | Each | - | - | - | - | - |
| | Evaporative Cooler Maintenance Evaporative Cooler/Air Cond. Covers | Each Each | - | - | - | - | |
| | A/C Replacement - Room | Each | 53 | 292 | 29,344 | 27 | - |
| | A/C Replacement - Room (landlord) | Each | - | - | - | - | - |
| | A/C Replacement - Central A/C Replacement - Central (landlord) | Each Each | - | - | - | - | |
| | A/C Tune-up - Central | Each | 2 | 5 | - | - | - |
| | A/C Services - Central | Each | - | - | - | - | - |
| 20 | Heat Pump | Each | - | - | - | - | |
| | /eatherization | | | | 0.000 | | 0.00 |
| | Attic Insulation Attic Access Weatherization | Home Home | 38 | 281 | 2,379 | 2 | 6,761 |
| | Weatherstripping - Door | Home | 1,516 | 10,235 | 42,816 | 39 | 25,566 |
| 30 - | Caulking | Home | 1,522 | 9,745 | 27,144 | 25 | 23,177 |
| 31 - | Minor Home Repairs [3] | Home | 925 | 5,909 | 28,734 | 26 | 24,100 |
| | /ater Heater Savings | | | | | | |
| | Water Heater Blanket Low Flow Showerhead | Home | 102 | 763 | 2,944 | 13 | 8,029 73,721 |
| | Water Heater Replacement - Gas | Home Each | 1,515 5 | 10,194 22 | 43,876 | - 13 | 418 |
| | Water Heater Replacement - Electric | Each | - | - | - | - | - |
| | Tankless Water Heater - Gas | Each | - | - | - | - | - |
| | Tankless Water Heater - Electric Water Heater Pipe Wrap | Each Home | - 19 | - 104 | 432 | - | 414 |
| | Faucet Aerators | Home | 1,641 | 10,770 | 18,754 | 5 | 30,785 |
| 43 Li | ghting Measures | | | | | | |
| 44 - | CFL | Each | 10,702 | 65,773 | 1,446,247 | 141 | - |
| | Interior Hard wired CFL fixtures | Each | 1,345 | 6,593 | 421,952 | 41 | - |
| | Exterior Hard wired CFL fixtures Torchiere | Each Each | 266 347 | 1,513 2,292 | 38,832 437,772 | 43 | |
| 70 | efrigerators | Each | 361 | 2,540 | 1,885,590 | 288 | |
| | efrigerators (landlord) | Each | - | - | - | - | - |
| | ool Pumps | Each | - | - | - | - 1 | - |
| - | ilots | | | | | | |
| | A/C Tune-up - Central | Each | - | - | - | - | - |
| | Interior Hard wired Compact Fluorescent | Each | - | - | - | - | - |
| 57 - | Ceiling Fans | Each | - | - | - | - | - |
| | ustomer Enrollment | | | | | | |
| | Outreach & Assessment | Home | 2,011 2,003 | 12,925 12,894 | - | - | |
| | In-Home Education Education Workshops | Home Participants | 2,003 | 12,034 | - | - | - |
| 00 | otal Savings | | | | 4,427,638 | 651 | 220.477 |
| - | omes Weatherized [4] | Home | 1,706 | 11,247 | ., , | | |
| Ψ. | omes Veatnerized | | 1,700 | 11,4-71 | | | |
| _ | Single Family Homes Treated | Home | 917 | 5,445 | | | |
| 70 - | Multi-family Homes Treated | Home | 1,063 | 7,297 | | | |
| | Mobile Homes Homes Treated Total Number of Homes Treated | Home | 61 2,041 | 332 13,074 | | | |
| 73 | | Home | | · | | | |
| | Master-Metered Homes Treated | Home | 38 | 223 | | | |
| 75 | kWh based on 2001 Low Income Impact Evaluation Stu | dy, Cost Effective | veness Analysis conduc | ted by Itron. Inc Cost | Effectiveness Anal | ysis Conducted by Str | andardization Team |
| 76 up | dated DEER. | | , | | | | |
| | Savings assumes consistent mix of dwelling types through all years. ce kW savings were not part of the 2001 Impact Evaluation of the Statewide Low-Ir | come Energy Efficiency | y Program, a ratio of kW per kWh | was used based on the San Diec | po Gas & Electric Advice Let | ter 1789-E/1591-G, Attachment | II Table 7: |
| | jected Savings by End Use. These factors are as follows: | | | | | | |
| Fee | i Use kWkWh | | | | | | |
| | ace Cooling/Heating 0.000911356 | | | | | | |
| Ligh | hting 0.0000973488 | | | | | | |
| | rigeration 0.000152559 ter Heating 0.000291768 | | | | | | |
| Oth | - | | | | | | |
| [3] | erior fixtures are assumed off-peak. Minor Home Repairs predominately are Door Repair/Re | nlacement M/ | dow Repair/Pontage | ent and Wall Popoir | | | |
| 78 | | | | | r Home Ponsire | | |
| 79 [4] | Weatherization consists of Attic Insulation, Attic Access | | | | | | |

| | А | В |
|----|---|---------------|
| 1 | Table 3L - Average Bill Savi San Diego Gas | & Electric |
| 2 | December | 2007 |
| 3 | Year-to-date Installatio | ns - Expensed |
| 4 | | |
| 5 | Annual kWh Savings | 4,427,638 |
| 6 | Annual Therm Savings | 220,477 |
| 7 | Lifecycle kWh Savings | 49,202,871 |
| 8 | Lifecycle Therm Savings | 1,973,347 |
| 9 | Current kWh Rate | \$ 0.13 |
| 10 | Current Therm Rate | \$ 1.09 |
| 11 | Number of Treated Homes | 13,074 |
| 12 | Average 1st Year Bill Savings / Treated Home | 61.83 |
| 13 | Average Lifecycle Bill Savings / Treated Home | 533.12 |

| | А | В | С | D | Е | F | G |
|---|---------------|--------|-------------|----------|---------|--------------|---------|
| | | Table | 4L - LIE | E Homes | Treated | 1 | |
| 1 | | Sar | າ Diego (| Gas & El | ectric | | |
| 2 | | | Decem | ber 200 | 7 | | |
| 3 | County | Elig | ible Custom | ers | Homes T | reated Year- | To-Date |
| 4 | | Rural | Urban | Total | Rural | Urban | Total |
| 5 | Orange County | 0 | 14,933 | 14,933 | 0 | 11 | 11 |
| 6 | San Diego | 17,209 | 320,595 | 337,804 | 195 | 12,868 | 13,063 |
| 7 | | | | | | | |
| 8 | Total | 17,209 | 335,528 | 352,737 | 195 | 12,879 | 13,074 |

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| | | | | | Table | 2F - L | IEE (| Cus | Table 5L - LIEE Customer Summary | Sum | mary | | | | | |
|---------|------------|---------------|--|----------|--------------|-----------|---------|--------|----------------------------------|---------------|-------------|--------|------------|----------------|---|-----|
| | | | | | 0) | san D | iego | Ga | San Diego Gas & Electric | ctric | | | | | | |
| | | Gas & | Gas & Electric | | | Gas Only | | | | Electric Only | ; Only | | | Total | tal | |
| | # of YTD | | | | # of YTD | | | Th- | # of YTD | | | | # of YTD | | | |
| | Homes | | | | Homes | | | | Homes | | | | Homes | | | |
| Month | Treated | Therm | kWh | ΚW | Treated | Therm kWh | kWh | ΚW | Treated | Therm | kWh | kW | Treated | Therm | kWh | ΚW |
| Jan-07 | 541 | 10,071 | 192,755 | 32 | 1 | • | - | - | 32 | 1 | 18,167 | 3 | 929 | 10,01 | 210,921 | 35 |
| Feb-07 | 1,371 | 1 29,891 | 440,904 | 20 | 1 | 1 | • | - | 9/ | 1 | 45,514 | 6 | 1,447 | 29,891 | 486,418 | 79 |
| Mar-07 | 2,079 | 43,971 | 633,153 | 86 | ı | • | • | - | 110 | 1 | 58,363 | 12 | 2,189 | 43,971 | 691,516 | 110 |
| Apr-07 | 3,132 | 2 62,576 | 938,630 | 143 | ı | 1 | • | - | 167 | 1 | 76,425 | 16 | 3,299 | 62,576 | 1,015,055 | 159 |
| May-07 | 3,909 | 78,633 | 1,254,819 | 186 | 1 | • | • | - | 283 | 1 | 101,776 | 20 | 4,192 | 78,633 | 1,356,595 | 207 |
| Jun-07 | 5,150 | 98,395 | 1,665,594 | 246 | ı | 1 | • | - | 317 | 1 | 136,497 | 27 | 5,467 | 98,395 | 1,802,091 | 273 |
| Jul-07 | 6,054 | 114,585 | 1,979,789 | 293 | ı | 1 | • | - | 352 | 1 | 153,800 | 31 | 6,406 | 114,585 | 2,133,589 | 324 |
| Aug-07 | 7,309 | 136,057 | 136,057 2,376,237 | 346 | - | - | - | - | 409 | - | 183,039 | 37 | 7,718 | 136,057 | 2,559,276 | 383 |
| Sep-07 | 8,182 | 147,352 | 147,352 2,644,423 | 383 | 1 | - | - | - | 450 | - | 199,658 | 40 | 8,632 | 147,352 | 2,844,081 | 423 |
| Oct-07 | 9,464 | 170,088 | 9,464 170,088 3,129,643 | 450 | - | - | - | - | 544 | - | 227,354 | 45 | 10,008 | 170,088 | 3,356,997 | 495 |
| Nov-07 | 10,445 | 186,928 | 10,445 186,928 3,480,697 | 503 | - | 1 | - | - | 265 | - | 255,863 | 51 | 11,037 | 186,928 | 3,736,560 | 553 |
| Dec-07 | | 3 220,477 | 12,378 220,477 4,126,681 | 592 | - | - | - | • | 969 | - | 301,432 | 29 | 13,074 | 13,074 220,477 | 4,428,113 | 651 |
| Figures | for each m | nonth are | YTD. Decei | mber res | ults should | d approx | imate c | alen | ıdar year re | sults. | Therms ar | nd kWh | savings ar | e annual | Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total | le. |
| Energy | Impacts fo | r all fuel ty | Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L | equal Y | TD energy | impacts | that ar | re rep | corted evel | ry mon | th Table 21 | i | | | | |
| | | | | | | | | | | | | | | | | |

| | A | В | C | D | Е | Ь | g | Н | _ | ſ | ¥ | Γ | Σ |
|--|---|---------------------------------------|--|-------------------------------------|--|-----------------------------------|--|-------------------------------------|--------------------------------|------------------|-------------------|--------------------------------|---------|
| 7 | | | Table 1C - CARE | - CARE | Program | Expenses | s - San Di | - San Diego Gas | & Electric | 0 | | | |
| 7 | | | | | De | December 2007 | 007 | | | | | | |
| 3 | | AL | Authorized Budget | | Curre | Current Month Expenses | ses | Year | Year-To-Date Expenses | ses | % of Budg | % of Budget Spent Year-To-Date | o-Date |
| 4 | CARE Program: | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 2 | | \$1,160,502 | \$429,227 | \$1,589,729 | \$139,200 | \$54,133 | \$193,333 | \$895,677 | \$353,347 | \$1,249,023 | %22 | 82% | %62 |
| 9 | | \$0 | 0\$ | \$0 | 0\$ | \$0 | \$0 | \$0 | \$0 | \$0 | #DIN/0i | #DIV/0i | #DIV/0i |
| 7 | | \$204,290 | \$75,559 | \$279,849 | \$20,283 | \$7,888 | \$28,171 | \$204,905 | \$82,174 | \$287,079 | 100% | 109% | 103% |
| 8 | Information Technology / Programming | \$224,917 | \$83,189 | \$308,106 | \$11,578 | \$4,505 | \$16,080 | \$231,853 | \$92,678 | \$324,531 | 103% | 111% | 105% |
| 6 | | | | | | | | | | | | | |
| 10 | | | Ì | | | | | | ĺ | | | | |
| <u>, </u> | 1 - Pilot SB 580 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | %0 | %0 | %0 |
| 12 | | \$0 | 0\$ | \$0 | 0\$ | \$0 | \$0 | \$0 | \$0 | \$0 | %0 | %0 | %0 |
| 13 | 3 - Pilot | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | %0 | %0 | %0 |
| 14 | 4 Total Pilots | 0\$ | 0\$ | \$0 | 0\$ | 0\$ | 0\$ | 0\$ | 0\$ | 0\$ | %0 | %0 | %0 |
| 15 | I.O. | | | | | | | | | | | | |
| 16 | S Measurement & Evaluation [2] | \$43,399 | \$16,052 | \$59,451 | \$0 | 80 | 80 | \$11,586 | \$4,551 | \$16,136 | 27% | 78% | 27% |
| 1, | 7 Regulatory Compliance | \$119,337 | \$44,139 | \$163,476 | \$10,838 | \$4,215 | \$15,052 | \$137,569 | \$55,239 | \$192,809 | 115% | 125% | 118% |
| 18 | 8 General Administration | \$219,400 | \$81,148 | \$300,548 | \$33,070 | \$12,860 | \$45,930 | \$229,992 | \$91,573 | \$321,565 | 105% | 113% | 107% |
| 19 | 9 CPUC Energy Division | \$38,264 | \$14,152 | \$52,416 | 0\$ | \$0 | \$0 | \$24,434 | \$10,153 | \$34,587 | 64% | 72% | %99 |
| 20 | | | | | | | | | | | | | |
| 21 | 1 SUBTOTAL MANAGEMENT COSTS | \$2,010,110 | \$743,465 | \$2,753,575 | \$214,968 | \$83,599 | \$298,567 | \$1,736,015 | \$689,716 | \$2,425,730 | %98 | 83% | 88% |
| 22 | 3 | | | | | | | | | | | | |
| 23 | 3 CARE Rate Discount | \$33,578,766 | \$12,419,544 | \$45,998,310 | \$2,596,712 | \$1,237,732 | \$3,834,444 | \$29,499,460 | \$11,373,610 | \$40,873,070 | %88 | %26 | %68 |
| 24 | 4 Service Establishment Charge Discount | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | %0 | %0 | %0 |
| 25 | | | | | | | | | | | | | |
| 26 | TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS | \$35,588,876 | \$13,163,009 | \$48,751,885 | \$2,811,680 | \$1,321,331 | \$4,133,011 | \$31,235,475 | \$12,063,325 | \$43,298,800 | %88 | 95% | %68 |
| 27 | | | | | | | | | | | | | |
| 28 | 8 Other CARE Rate Benefits | | | | | | | | | | | | |
| 29 | 9 DWR Bond Charge Exemption | | | | \$442,258 | | \$442,258 | \$4,846,804 | | \$4,846,804 | | | |
| 30 | CARE PPP Exemption | | | | \$142,390 | \$141,905 | \$284,295 | \$1,560,485 | \$1,266,700 | \$2,827,185 | | | |
| 31 | 1 California Solar Initiative Exemption | | | | \$273,107 | | \$273,107 | \$2,974,025 | | \$2,974,025 | | | |
| 32 | 2 kWh Surcharge Exemption | | | | \$191,621 | | \$191,621 | \$2,629,954 | | \$2,629,954 | | | |
| 33 | 3 TOTAL - OTHER CARE RATE BENEFITS | | | | \$1,049,376 | \$141,905 | \$1,191,281 | \$12,011,268 | \$1,266,700 | \$13,277,968 | | | |
| 34 | 4 | | | | | | | | | | | | |
| 32 | 5 Indirect Costs | | | | \$27,678 | \$10,764 | \$38,442 | \$435,828 | \$174,264 | \$610,092 | | | |
| 36 | il Outreach costs include the following events: 61 visits to CCC's including: Harmonium, Catholic Charities, Elder Help, Chinese Service Center, Jackie Robinson YMCA, Clairemont Lutheran Church, Alpha of San Diego, City of San Diego, San Diego, San Diego, San Diego, Service Center, Salvation Army Centers of Oceanside, Chula Vista, El Cajon, Escondido and Vista, Joan Kroc Corps Community Center, Horn of Africa, La Maestra & Homestart. | 61 visits to CCC eanside, Chula Vi | 's including: Har sta, El Cajon, Es | nonium, Catholi condido and Vist | c Charities, Elder a, Joan Kroc Cor | Help, Chinese S ps Community C | arities, Elder Help, Chinese Service Center, Jackie Robinson YMCA, Clairer an Kroc Corps Community Center, Horn of Africa, La Maestra & Homestart. | ıckie Robinson Y ica, La Maestra | MCA, Clairemon & Homestart. | t Lutheran Churc | h, Alpha of San D | iego, City of Sar | Diego |
| 38 | 8 Pl There are no Measurement & Evaluation expenses for December 2007 | penses for Decen | ber 2007. | | | | | | | | | | |

| | Α | В | ပ | D | Е | ч | 9 | Τ | _ | ſ | × | 7 | M | z | 0 | Ь | Ø |
|----|---|-------------|------------|-----------|----------------------|-----------------------------|------------------|-------------|---------------|--|----------|-------------|--------|------------|--------------|-----------|-------------|
| 1 | | | Tak | ole 2C | - CARE | Table 2C - CARE Enrollment, | | rtificatio | n, Attriti | Recertification, Attrition, and Penetration - San Diego Gas & Electric | netrati | on - San | Diego | Gas & E | :lectric | | |
| 2 | | | | | | | | Ď | December 2007 | r 2007 | | | | | | | |
| 3 | | | | | | 9 | Gross Enrollment | ent | | | | | Enro | Enrollment | | | |
| 4 | | | AL | tomatic E | Automatic Enrollment | | | | | | Total | | | Net | Total | Estimated | Penetration |
| | | Inter- | | Inter- | | Combined | | Other | Total | | Adjusted | Attrition | Net | Adjusted | CARE | CARE | Rate % |
| 2 | | Utility | CPUC | Agency | y SB 580 | (B+C+D+E) | (Capitation | Sources [1] | (F+G+H) | Recertification | (L+J) | (Drop Offs) | (K-L) | (M-J) | Participants | Eligible | (O/P) |
| 9 | Jan-07 | | | ' | | <u>'</u> | . 71 | 2,991 | 3,062 | 2,147 | 5,209 | 1,451 | 3,758 | 1,611 | 220,105 | 335,433 | %9:59 |
| 7 | Feb-07 | ' | | _ | | ' | . 31 | 2,483 | 2,514 | 1,273 | 3,787 | 2,244 | 1,543 | 270 | 220,375 | 335,494 | %2'59 |
| ∞ | Mar-07 | | | ' | | ' | . 67 | 3,051 | 3,118 | 1,288 | 4,406 | 1,356 | 3,050 | 1,762 | 222,137 | 335,699 | 66.2% |
| ဝ | Apr-07 | ' | | ' | | ' | 46 | 2,081 | 2,127 | 1,240 | 3,367 | 1,508 | 1,859 | 619 | 222,756 | 335,925 | %6.3% |
| 10 |) May-07 | 7 | ' | ' | | | 7 45 | 2,793 | 2,845 | 1,944 | 4,789 | 2,516 | 2,273 | 329 | 223,085 | 336,180 | 66.4% |
| 11 | 1 Jun-07 | 239 | - | | | 239 | 9 34 | 1,690 | 1,963 | 3,033 | 4,996 | 2,228 | 2,768 | -265 | 222,818 | 336,618 | 66.2% |
| 12 | 2 Jul-07 | 1 | | ' | | ' | 43 | 3,324 | 3,367 | 1,599 | 4,966 | 1,523 | 3,443 | 1,844 | 224,664 | 335,612 | %6.99 |
| 13 | 3 Aug-07 | | | ' | | <u>'</u> | . 51 | 2,363 | 2,414 | 1,776 | 4,190 | 2,608 | 1,582 | -194 | 224,470 | 335,883 | %8.99 |
| 14 | t Sep-07 | ' | | ' | | ' | . 153 | 1,484 | 1,637 | 2,497 | 4,134 | 3,055 | 1,079 | -1,418 | 223,052 | 336,070 | 66.4% |
| 15 | 5 Oct-07 | • | | _ | | _ | . 258 | 2,071 | 2,629 | 2,668 | 5,297 | 624 | 4,673 | 2,005 | 225,057 | 336,491 | %6.99 |
| 16 | 3 Nov-07 | 1 | | • | | _ | 982 | 806 | 1,893 | 3,460 | 5,353 | 2,116 | 3,237 | -223 | 224,834 | 336,515 | %8.99 |
| 17 | 7 Dec-07 | ' | ' | ' | | ' | . 551 | 4,637 | 5,188 | 2,650 | 7,838 | 263 | 7,575 | 4,925 | 229,759 | 336,410 | 68.3% |
| 18 | 3 Total Annual | 1 246 | | 0 | 0 0 | 0 246 | 6 2,635 | 29,876 | 32,757 | 25,575 | 58,332 | 21,492 | 36,840 | 11,265 | | | |
| 19 | | | | | | | | | | | | | | | | | |
| 20 | _1 | | | | | | | | | | | | | | | | |
| 2 | 21 1 Not Including Recertification Enrollment | Recertifica | ition Enro | ollment | | | | | | | | | | | | | |
| i | | | | | | | | | | | | | | | | | |

| | A | В | S | D | Е | F | Э | Н | _ |
|----|-----------------------------------|-----------------------|------------------|---------------|---|-------------------------|---------------|-------------------|--------------|
| _ | Table | Table 3C - CARE Stand | | Random | ard Random Verification Results - San Diego Gas & Electric | esults - San | Diego G | ias & Elect | ric |
| 2 | | | | Ď | December 2007 | | | | |
| | | | | | | | | | |
| | | | Participants | ° of | Participants | Participants Dropped | | % Dropped through | % of Total |
| | | Total CARE | Requested | Population | Dropped (Due to | (Verified as | Total | Random | Population |
| က | | Population | to Verify | Total | no response) | Ineligible) | Dropped | Verification | Dropped |
| 4 | | | | | | | | | |
| 2 | Jan-07 | 220,105 | 270 | 0.12% | 399 | 36 | 435 | 161.11% | 0.20% |
| 9 | Feb-07 | 220,375 | 581 | 0.26% | 250 | 34 | 284 | 48.88% | 0.13% |
| 7 | Mar-07 | 222,137 | 266 | 0.12% | 155 | 32 | 190 | 71.43% | %60:0 |
| 8 | Apr-07 | 222,756 | 256 | 0.11% | 688 | 28 | 367 | 143.36% | 0.16% |
| 6 | May-07 | 223,085 | 669 | 0.31% | 161 | 43 | 234 | 33.48% | 0.10% |
| 10 | Jun-07 | 222,818 | 326 | 0.16% | 168 | 42 | 210 | 28.99% | %60:0 |
| 11 | Jul-07 | 224,664 | 332 | 0.15% | 327 | 27 | 354 | 106.63% | 0.16% |
| 12 | Aug-07 | 224,470 | 388 | 0.17% | 331 | 38 | 369 | 92.10% | 0.16% |
| 13 | Sep-07 | 223,052 | 348 | 0.16% | 181 | 32 | 219 | 62.93% | 0.10% |
| 14 | Oct-07 | 225,057 | 393 | 0.17% | 246 | 30 | 276 | 70.23% | 0.12% |
| 15 | Nov-07 | 224,834 | 338 | 0.15% | 277 | 30 | 307 | %830% | 0.14% |
| 16 | Dec-07 | 229,759 | 362 | 0.16% | 312 | 32 | 347 | %98.36 | 0.15% |
| 17 | Total Annual | 229,759 | 4589 | 2.00% | 3182 | 410 | 3,592 | 78.27% | 1.56% |
| 18 | | | | | | | | | |
| | ¹ Verification results | are tied to the n | nonth initiated. | Therefore, ve | Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to | be pending due t | o the time pe | rmitted for a pa | rticipant to |
| 19 | 19 respond. | | | | | | | | |

| | А | В | ပ | О | Ш | Щ | Ō | エ | _ | ſ | ᅩ | |
|-----|---------------|---------|----------------|---------|---|---------------|----------------------|--------------------|--|---------------|---------------------|-------|
| _ | | Table, | rable 4C - CA | ARE Enr | ARE Enrollment by County - San Diego Gas & Electric | County | - San D | iego G | as & Ele | ctric | | |
| . 2 | | | | | Decem | December 2007 | | | | | | |
| 3 | | Estir | Estimated Elig | jible | Gross Enrollments | nents | Tota | Total Participants | ants | Pen | Penetration Rate | ate |
| 4 | County | Urban | Rural | Total | Current Month | YTD | Urban | Rural | Total | Urban | Urban Rural | Total |
| 2 | Orange County | 14,369 | 0 | 14,369 | 218 | 1,542 | 8,703 | 0 | 8,703 | %9'09 | 8,703 60.6% #DIV/0! | %9.09 |
| 9 | San Diego | 305,552 | 16,594 | 322,146 | 4,970 | 31,215 | 4,970 31,215 212,732 | 8,324 | | %9.69 | 221,056 69.6% 50.2% | %9.89 |
| Ļ | | | | | | | | | | | | |
| 8 | Total | 319,921 | 16,594 | 336,515 | | 32,757 | 221,435 | 8,324 | 5,188 32,757 221,435 8,324 229,759 69.2% 50.2% 68.3% | % 7.69 | 50.2% | 68.3% |

| | А | В | С | D | Е | F | G | Н | | I |
|----|------------------------------------|-----------|--------|---------------|---------|-------|-----------|-----------|----|--------------|
| 1 | Table 5C - CARE Cap | itation (| Contra | actors - S | an Diec | io Ga | s & El | ectric | | |
| 2 | | | | er 2007 | | , | · · - | | | |
| | | | | actor Type | | | Enrollm | onto | 1 | |
| 3 | | (Chor | | more if appli | cable) | | Year-To- | | Va | ar-to-date |
| | O-street-s | Private | CBO | WMDVBE | LIHEAP | Rural | Urban | Total | _ | penditures |
| 4 | Contractor | Filvate | СВО | VVIVIDVBE | LINEAR | Ruiai | Ulbali | Total | | Jenulures |
| 5 | Contractor 1 | | X | X | | | - | 1 | \$ | - |
| 6 | Contractor 2 | | Χ | | | | 24 | 24 | \$ | 360 |
| 7 | Contractor 3 | | X | | | | - | - | \$ | - |
| 8 | Contractor 4 | | X | | | | 18 | 18 | \$ | 90 |
| 9 | Contractor 5 | | Х | | Х | | 129 | 129 | \$ | 1,935 |
| 10 | Contractor 6 | | Х | | Х | | 433 | 433 | \$ | 6,495 |
| 11 | Contractor 7 | | X | | Х | | 8 | 8 | \$ | 120 |
| 12 | Contractor 8 | | X | | | | 41 | 41 | \$ | 615 |
| 13 | Contractor 9 | | X | | | | 3 | 3 | \$ | 45 |
| | Contractor 10 Contractor 11 | | X | | | | 107 28 | 107 28 | \$ | 1,605 420 |
| | Contractor 12 | | X | | | | 32 | 32 | \$ | 480 |
| | Contractor 13 | | X | | | | 72 | 72 | \$ | 1,080 |
| 18 | Contractor 14 | | X | | | | 34 | 34 | \$ | 510 |
| 19 | Contractor 15 | Х | | | | 2 | 34 | 36 | \$ | 180 |
| 20 | Contractor 16 | | Х | | | | 25 | 25 | \$ | 125 |
| 21 | Contractor 17 | | X | | | | 2 | 23 | \$ | 10 |
| 22 | Contractor 18 | | X | | | | 1 | 1 | \$ | 5 |
| 23 | Contractor 19 | | X | | | | | | \$ | |
| 24 | Contractor 20 | | X | | | | 1 | 1 | \$ | 5 |
| 25 | Contractor 21 | | X | | | | 25 | 25 | \$ | 125 |
| 26 | Contractor 22 | | X | | | | 15 | 15 | \$ | 75 |
| 27 | Contractor 23 | | X | | | | 5 | 5 | \$ | 25 |
| 28 | Contractor 24 | | X | | | | 7 | 7 | \$ | 35 |
| 29 | Contractor 25 | | X | | | | 25 | 25 | \$ | 125 |
| 30 | Contractor 26 | | X | | | | 10 | 10 | \$ | 50 |
| 31 | Contractor 27 | | X | | | | 1 | 1 | \$ | 5 |
| 32 | Total Enrollments and Expenditures | | | | | | | 1,082 | \$ | 14,520 |

| Та | | • | s as of Month-E | nd |
|--------|----------------|-------------|-----------------|---------|
| | | ego Gas & I | | |
| | D | ecember 20 | 07 | |
| Month | Gas & Electric | Gas Only | Electric Only | Total |
| Jan-07 | 150,333 | N/A | 69,772 | 220,105 |
| Feb-07 | 150,756 | N/A | 69,619 | 220,375 |
| Mar-07 | 151,989 | N/A | 70,148 | 222,137 |
| Apr-07 | 152,449 | N/A | 70,307 | 222,756 |
| May-07 | 152,634 | N/A | 70,451 | 223,085 |
| Jun-07 | 152,434 | N/A | 70,386 | 222,820 |
| Jul-07 | 153,726 | N/A | 70,938 | 224,664 |
| Aug-07 | 153,689 | N/A | 70,781 | 224,470 |
| Sep-07 | 152,901 | N/A | 70,151 | 223,052 |
| Oct-07 | 154,012 | N/A | 71,045 | 225,057 |
| Nov-07 | 153,710 | N/A | 71,124 | 224,834 |
| Dec-07 | 156,814 | N/A | 72,945 | 229,759 |

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a copy of the foregoing MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY ON LOW INCOME ASSISTANCE

PROGRAMS FOR DECEMBER 2007 on all parties identified in R.07-01-042 on the attached service list by U. S. mail and electronic mail, and by Federal Express to the Assigned Commissioner Dian M. Grueneich and Administrative Law Judge Kim Malcolm.

Dated at San Diego, California, this 22nd day of January, 2008.

| /s/ Jenny Tjokro | |
|------------------|--|
| Jenny Tjokro | |

CALIFORNIA PUBLIC UTILITIES COMMISSION **Service Lists**

PROCEEDING: R0701042 - CPUC - PG&E, EDISON, FILER: CPUC - PG&E, EDISON, SOCALGAS, SDG&E

LIST NAME: LIST

CPUC Home

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